

# Background

2010 & 2013

**2010:** Issued RFP for Franchise Award to Waste Contractor

→ Never Awarded

**2013:** Opened Bid for Sole Contract

→ Bids Rejected w/ Intent to Rebid; Never Rebid

**2020- Present:** Workforce, Supply Chain, & General Inflation = Increase in Collection Costs

**2022:** Ray's Trash Acquired by Waste Management (Compounded Cost and Service Issues)

# Survey Results

## Survey Insights

- WM & Republic Share Market
- Recycling not a Majority Service
- Cost of Service Very Important
- Majority of respondents were paying higher monthly amounts than the locked in rates of other municipalities in Ham. Co. *(Next Slide)*

**Total Public Submissions: 2532    Total HOA Submissions: 120**

Question:	Public Survey:	HOA Survey
WHO MANAGES CONTRACT?	<b>71%</b> Single Household	QUESTION NOT ASKED
CURRENT WASTE PROVIDER?	<b>54%</b> Waste Management; <b>45%</b> Republic	<b>57%</b> Waste Management; <b>37%</b> Republic
TYPE OF CURBSIDE WASTE PROGRAM.	<b>Trash Only (52%); Recycling+ Trash (37%); Leaf Pickup (3%)</b>	<b>Trash Only (50%); Recycling+ Trash (35%); Leaf Pickup (5%)</b>
MOST IMPORTANT ASPECT OF SERVICES?	<b>41%</b> Costs of Services 21% Customer Service 17% Collection Frequency 3% Trash Collector	<b>39%</b> Cost of Services 23% Customer Service 15% Collection Frequency 2% Trash Collector
MONTHLY RATE?	<b>70%</b> over \$21/ month <i>(22% between \$31-40, 24% more than \$41/month)</i>	<b>62%</b> over \$21/ month <i>(33% between \$12-20/ month 5% between \$8-12/month)</i>

# Neighboring Municipality Rates

Each of the municipalities below have a contract with sole provider.

City of Carmel most recently entered a new contract, with Republic, which is \$14.70 for 2024 and will gradually increase to \$19.07 over the next six years.

	Provider	Billin g	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
City of Carmel	Republic	City	\$12.20	\$12.56	\$12.93	\$13.31	\$14.70	\$15.35	\$16.03	\$16.74	\$17.48	\$18.25
City of Westfield	Waste Management	City	\$12.26	\$12.42	\$12.42	\$12.67	\$12.93	\$13.23	--	--	--	--
City of Noblesville	Republic	City	\$13.85	\$13.85	\$13.85	\$13.85	\$13.85	--	--	--	--	--

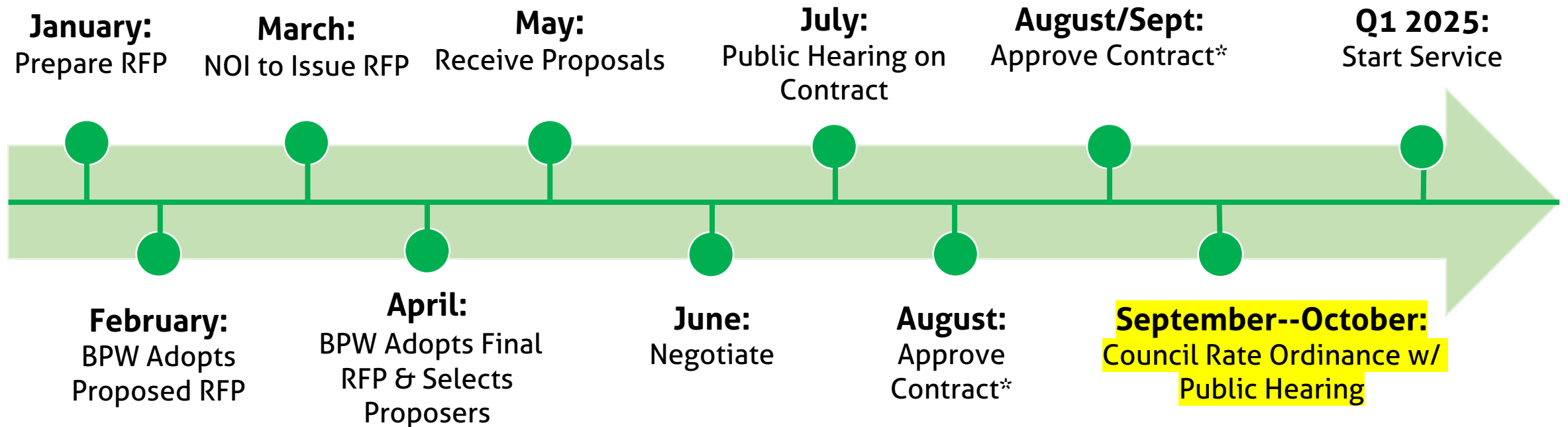
# Benefits of a Single Contract

- **Leverage Economies of Scale** to Secure Services not Offered to Majority of Residents (e.g. recycling, leaf pickup)
- **Improve Roadway Wear** in Neighborhoods
- **Enable the City** to Assist Residents with Trash Concerns or Issues
- **Locked in Rate** for 5-6 Years

# Potential Timeline

(IC 36-9-30-5.3)

- **Recommendation:** Issue RFP @ BPW
- **RFP & Award Contract:** Board of Public Works
- **Ordinance:** City Council will Adopt Ordinance Allowing BPW to Award a Single Contract + Rate



# Recommended Base Request

## Recommended Base Bid Criteria

- **5 Year Term**
- **Weekly** Collection of Solid Waste & Yard Waste
- **Bi-Weekly** Curbside Recycling
- **2-- 96 Gallon Containers** for Solid (**65 Gallon Option at Request of Resident**)
- **1– 96 Gallon Container** for Recycling
- **Leaf/ Landscaping Waste Pick Up:** During the months of April, May and October 15th to December 15th, each household is allowed 20 extra bags or bundles per week of landscape waste
- **Special Needs Service:** For those individuals that are physically unable to wheel trash carts to the curb

## Potential Alternates

- **Bulky Item Pickup:** Collection of Multiple Bulky Items (residents would request and pay through the contractor)
- **Option to Extend to 6-7 Year**
- **Option to Increase to Weekly Recycling**
- **Christmas Tree Collection:** December 26th – January 31<sup>st</sup>