

**Prepared for: NICK BROWN, TOWN OF MCCORDSVILLE**  
Email: NBROWN@MCCORDSVILLE.ORG

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**2023 F-250 4x4 SD Super Cab 8' box 164" WB SRW XL (X2B)**

Price Level: 340

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### **Client Proposal**

Prepared by:  
Greg Moore  
Office: 317-848-6735  
Email: greg\_moore@tomwood.com  
Date: 05/22/2023



Tom Wood Ford | 3130 E 96th St, Indianapolis, Indiana, 462403718  
Office: 317-846-4241

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**NICK BROWN, TOWN OF MCCORDSVILLE**

Email: NBROWN@MCCORDSVILLE.ORG

Re: Vehicle Proposal 05/22/2023

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Dear NICK,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Sincerely,

**Greg Moore**

COMMERCIAL ACCOUNT MANAGER

317-848-6735

greg\_moore@tomwood.com

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**2023 F-250 4x4 SD Super Cab 8' box 164" WB SRW XL (X2B)**

***Major Equipment***

(Based on selected options, shown at right)

TorqShift 10-speed automatic

- \* Running boards
- \* Class V tow rating
- \* LT245/75RS17 AS BSW front and rear tires
- \* Lock-up transmission
- \* Alternator Amps: 250A
- \* All-speed ABS and driveline traction control
- \* Dual lead acid battery
- \* Injection Type: sequential MPI
- \* 8 inch primary LCD display
- \* Bluetooth wireless audio streaming
- \* Seek scan
- \* Vehicle body length: 254"
- \* Cab to axle: 56"
- \* Tire/wheel capacity rear: 6,390 lbs.
- \* Spring rating front: 5,600 lbs.
- \* Trip computer
- \* Power door mirrors
- \* Manual folding door mirrors
- \* Daytime running lights
- \* Variable intermittent front windshield wipers

Exterior: Oxford White

Interior: Medium Dark Slate w/HD Vinyl  
40/20/40 Split Bench Seat

- \* 17 x 7.5-inch front and rear argent steel wheels
- \* Front tires LT load rating: E
- \* Overdrive transmission
- \* Transmission electronic control
- \* Stainless steel single exhaust
- \* Battery rating: 750CCA
- \* Battery run down protection
- \* Fuel tank capacity: 34.00 gal.
- \* Steering wheel mounted audio controls
- \* AM/FM stereo radio
- \* SYNC 4 external memory control
- \* Wheelbase: 164"
- \* Axle capacity rear: 6,200 lbs.
- \* Axle capacity front: 6,000 lbs.
- \* Firm ride suspension
- \* Rear window defroster
- \* Heated driver and passenger side door mirrors
- \* DRL preference setting
- \* Deep tinted windows
- \* AdvanceTrac w/Roll Stability Control electronic stability control system with anti-roll

***As Configured Vehicle***

STANDARD VEHICLE PRICE	MSRP
Order Code 600A	\$49,305.00 N/C
Engine: 6.8L 2V DEVCT NA PFI V8 Gas	Included
Transmission: TorqShift-G 10-Speed Automatic	Included
3.73 Axle Ratio	Included
GVWR: 10,000 lb Payload Package	Included
Tires: LT245/75Rx17E BSW A/S	Included
Wheels: 17" Argent Painted Steel	Included
HD Vinyl 40/20/40 Split Bench Seat	Included
164" Wheelbase	STD
Monotone Paint Application	STD
Radio: AM/FM Stereo w/Mp3 Player	Included
Fleet Customer Powertrain Limited Warranty	N/C
50-State Emissions System	STD
SYNC 4	Included
Oxford White	N/C
Medium Dark Slate w/HD Vinyl 40/20/40 Split Bench Seat	N/C
Snow Plow Prep Package	\$250.00
190 Amp Alternator	Included

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**2023 F-250 4x4 SD Super Cab 8' box 164" WB SRW XL (X2B)*****Major Equipment***

- \* Driver front impact airbag
- \* Cancellable front passenger air bag
- \* 6 airbags
- \* Manual climate control
- \* Fixed rear seats
- \* Split-bench rear seat
- \* Fold-up rear seat cushion
- \* Manual rear seat head restraint control
- \* 40-20-40 split-bench front seat
- \* Driver seat with 4-way directional controls
- \* Height adjustable front seat head restraints
- \* Front seat center armrest
- \* Manual reclining driver seat
- \* Manual reclining passenger seat
- \* Vinyl front seat upholstery
- \* Manual driver seat lumbar
- \* 4-wheel antilock (ABS) brakes
- \* Hill Start Assist
- \* Seat mounted side impact driver airbag
- \* Seat mounted side impact front passenger airbag
- \* SecuriLock immobilizer
- \* Rear under seat climate control ducts
- \* 60-40 folding rear seats
- \* Front facing rear seat
- \* Height adjustable rear seat head restraints
- \* 3 rear seat head restraints
- \* Split-bench front seat
- \* Front passenger seat with 4-way directional controls
- \* Manual front seat head restraint control
- \* Front seat armrest storage
- \* Manual driver seat fore/aft control
- \* Manual passenger seat fore/aft control
- \* Vinyl front seatback upholstery
- \* 4-wheel disc brakes
- \* Brake assist system

***As Configured Vehicle***

	MSRP
360-Degree Camera Package w/o CHMSL Camera	\$1,050.00
XL Driver Assist Package	\$730.00
Automatic High Beam	Included
Pre-Collision Assist	Included
360-Degree Camera System	Included
Rear Parking Sensors	Included
BLIS w/Cross-Traffic Alert	Included
Pro Power Onboard - 2kW	\$985.00
Dual 68 AH/65 AGM Batteries	\$210.00
Platform Running Boards	\$445.00
LED Roof Clearance Lights	\$95.00
Tough Bed Spray-In Bedliner	\$595.00
Power-Sliding Rear-Window w/Defrost	\$405.00
Privacy Glass	\$30.00
Remote Start System	\$250.00
Upfitter Switches (6)	\$165.00
Aluminum Crossbed Toolbox (Pre-Installed)	\$950.00
Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed)	\$650.00
Front & Rear Wheel Well Liners (Pre-Installed)	\$325.00


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<i>Fuel Economy</i>		<i>As Configured Vehicle</i>		MSRP
<b>City</b> N/A		<b>Hwy</b> N/A	Front Splash Guards/Mud Flaps (Pre-Installed) .....	\$130.00
			Rear Splash Guards/Mud Flaps (Pre-Installed) .....	N/C
		SUBTOTAL .....		\$56,570.00
		Destination Charge .....		\$1,895.00
		<b>TOTAL</b> .....		<b>\$58,465.00</b>

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## 2023 F-250 4x4 SD Super Cab 8' box 164" WB SRW XL (X2B)

### As Configured Vehicle

Code	Description	MSRP
X2B	Base Vehicle Price (X2B)	\$49,305.00
600A	Order Code 600A <i>Includes:</i> - Engine: 6.8L 2V DEVCT NA PFI V8 Gas - Transmission: TorqShift-G 10-Speed Automatic Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road. - 3.73 Axle Ratio - GVWR: 10,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S Spare may not be the same as road tire. - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC 4 Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.	N/C
99A	Engine: 6.8L 2V DEVCT NA PFI V8 Gas	Included
44F	Transmission: TorqShift-G 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.</i>	Included
X37	3.73 Axle Ratio	Included
STDGV	GVWR: 10,000 lb Payload Package	Included
TD8	Tires: LT245/75Rx17E BSW A/S <i>Spare may not be the same as road tire.</i>	Included
64A	Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included
164WB	164" Wheelbase	STD
PAINT	Monotone Paint Application	STD
587	Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers.</i>  <i>Includes:</i> - SYNC 4 Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.	Included

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### As Configured Vehicle (cont'd)

Code	Description	MSRP
473	<b>Snow Plow Prep Package</b> <i>Includes computer selected springs for snowplow application. Note 1: Restrictions apply; see supplemental reference or body builders layout book for details. Note 2: May result in deterioration of ride quality when vehicle is not equipped with snowplow. Note 3: Dual battery (86M) recommended with 6.8L or 7.3L gasoline engines; see body builders layout book for details.</i>  <i>Includes:</i> - 190 Amp Alternator	\$250.00
87J	<b>360-Degree Camera Package w/o CHMSL Camera</b> <i>Includes wired auxiliary trailer camera compatibility and LED center high-mounted stop lamp (CHMSL).</i>  <i>Includes:</i> - 360-Degree Camera System <i>Includes picture in picture capability.</i> - Rear Parking Sensors <i>Includes reverse sensing system with reverse brake assist.</i> - BLIS w/Cross-Traffic Alert <i>Includes trailer coverage.</i>	\$1,050.00
96D	<b>XL Driver Assist Package</b> <i>Includes:</i> - Automatic High Beam - Pre-Collision Assist <i>Includes Automatic Emergency Braking (AEB) and forward collision warning.</i>	\$730.00
43K	<b>Pro Power Onboard - 2kW</b> <i>Includes dual alternators 12V 250 Amp + 24V 150 Amp.</i>	\$985.00
86M	<b>Dual 68 AH/65 AGM Batteries</b>	\$210.00
67D	<b>190 Amp Alternator</b>	Included
18B	<b>Platform Running Boards</b>	\$445.00
592	<b>LED Roof Clearance Lights</b>	\$95.00
85S	<b>Tough Bed Spray-In Bedliner</b> <i>Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts.</i>	\$595.00
435	<b>Power-Sliding Rear-Window w/Defrost</b>	\$405.00
924	<b>Privacy Glass</b>	\$30.00
76S	<b>Remote Start System</b>	\$250.00
66S	<b>Upfitter Switches (6)</b> <i>Located in overhead console.</i>	\$165.00

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## As Configured Vehicle (cont'd)

Code	Description	MSRP
19J	Aluminum Crossbed Toolbox (Pre-Installed) <i>By Weather Guard (Defender Series).</i>	\$950.00
91G	Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed) <i>Includes dual beacon.</i>	\$650.00
61N	Front & Rear Wheel Well Liners (Pre-Installed)	\$325.00
61S	Front Splash Guards/Mud Flaps (Pre-Installed)	\$130.00
62S	Rear Splash Guards/Mud Flaps (Pre-Installed)	N/C
WARANT	Fleet Customer Powertrain Limited Warranty  Requires valid FIN code.  <i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i>	N/C
425	50-State Emissions System	STD
Z1_01	Oxford White	N/C
AS_03	Medium Dark Slate w/HD Vinyl 40/20/40 Split Bench Seat	N/C
SUBTOTAL		\$56,570.00
Destination Charge		\$1,895.00
TOTAL		\$58,465.00

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# Warranty

## Standard Warranty

### Basic Warranty

Basic warranty ..... 36 months/36,000 miles

### Powertrain Warranty

Powertrain warranty ..... 60 months/60,000 miles

### Corrosion Perforation

Corrosion perforation warranty ..... 60 months/unlimited

### Roadside Assistance Warranty

Roadside warranty ..... 60 months/60,000 miles

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## Pricing Summary - Single Vehicle

	MSRP	INVOICE
<i>Vehicle Pricing</i>	\$58,465.00	\$55,380.08
<b>Subtotal</b>	\$58,465.00	\$55,380.08
<i>Post-Tax Adjustments</i>		
<b>Description</b>	<b>MSRP</b>	<b>INVOICE</b>
GOV'T DOC FEE	\$225.00	\$75.00
<i>DOC FEE FOR GOV'T BIDS</i>		
TIRE TAX	\$1.00	\$1.25
<i>INDIANA NEW CAR TIRE TAX</i>		
<b>Total</b>	\$58,691.00	\$55,456.33

Customer Signature

Acceptance Date

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**NICK BROWN, TOWN OF MCCORDSVILLE**

Email: NBROWN@MCCORDSVILLE.ORG

*Re: Vehicle Financing*

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To Whom It May Concern,

Thank you for giving me the opportunity to review your vehicle fleet needs. Detailed below is the proposal we believe best fits your business needs based on our meetings. After your review, please let me know if you have any questions. We appreciate the opportunity to earn your business and look forward to working with you.

**Notice:**

This quote is for informational purposes only, does not constitute an agreement to extend credit or to approve credit, and may not be relied upon by any third party. This quote is based on certain specific assumptions which may change and is subject to the approval of Ford Credit.

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## Financing Details

**NICK BROWN, TOWN OF MCCORDSVILLE**

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